

Open Summit AI Sydney 2026 speaker decks

Canonical: <https://opensummit.ai/decks>

Details:

We've brought together three presentations shared by our speakers from Open Summit AI Sydney in July 2026 . The collection brings together operating economics, enterprise adoption and the way agents change customer discovery, offering a closer look at the content behind the event.

Unlock all three speaker decks with your email address. You can share feedback afterwards if you'd like. We're sharing the decks with the speakers' permission; they remain the speakers' copyright.

Clayton Cross: AI as an operating advantage

AI is no longer a tool, it is an operating advantage · Clayton Cross, Ellipsis Mining · 20 slides, 2.1 MB, PDF

Clayton's presentation examines where durable value sits in an AI operation. The presentation focuses on the operating layer around the model: token economics across four frontier models, routing tasks to different models and the agent stack behind gold exploration work.

For someone evaluating an AI investment, that is a useful distinction to investigate. Model capability is one part of a system; the way work is allocated and the cost of running it also matter. The deck offers material for a discussion about those operating choices.

Use it to frame questions such as which tasks need which capabilities, what drives the running cost and how an AI system connects with the work it supports. Those are suggested ways to apply the material, rather than promised results for another business.

John McGiffin: the next era of enterprise AI

The Next Era of Enterprise AI · John McGiffin, Natural Velocity · 19 slides, 6.3 MB, PDF

John's presentation describes an enterprise AI maturity model and roadmap. It covers the direction of the cost curve, why pilots stall before production and what the next architecture layer looks like.

This is a starting point for teams trying to understand where their AI work sits today. An experiment can demonstrate a capability while leaving questions about how it will operate across a business. A maturity model provides a structure for examining that gap and the decisions involved in moving forward.

For a team discussion, compare the material with the stage of your own project: what has been tested, what is being used in practice and what still needs to happen before wider adoption.

Jack Bear: winning in an agent economy

Winning in an Agent Economy · Jack Bear, Norg AI · 17 slides, 2.1 MB, PDF

Jack's presentation examines buying behaviour when agents do the searching. It covers what it takes for a business to be discoverable to agents and includes results from a live customer deployment.

The subject is relevant to teams responsible for how customers find products, services and answers. It asks what changes when an agent participates in discovery and which information that agent needs to

understand a business.

Use the presentation as a basis for examining your own customer journey. Which questions bring people to you, where are the answers published and how clearly do they describe the business? The deck's deployment example should be read in its original context rather than treated as a universal performance promise.

Access, feedback and attribution

Add your email to unlock the downloads. One email unlocks all three presentations. Our optional survey helps us shape future events.

The collection is a set of presentation PDFs. It does not establish access to a full event replay or to every speaker's material. Credit both the relevant speaker and Open Summit AI when sharing or quoting, and respect the speakers' copyright.

Connect the material with a future event

These decks record subjects explored at the 2026 Sydney event. We'll announce speakers and programmes for each of our upcoming cities. Use the decks to understand our series' practical focus, then compare our announced line-up for the event you want to attend.

Explore Adelaide , Brisbane or our full tour . For a deck-access question or a request concerning reuse, contact us . Collection last updated 22 September 2026.

Quick answers

How do I unlock the decks?

Enter your email on our download page at <https://opensummit.ai/decks>. One email unlocks all three presentations.

Is the feedback survey required?

No. You're welcome to share feedback after unlocking the decks, but it's optional.

Can I share or quote the material?

The decks remain our speakers' copyright. Please credit the relevant speaker and Open Summit AI when sharing or quoting, and respect the terms of use.

Does the collection include event replays?

We're sharing three presentation PDFs in this collection. It does not include a full event replay.